



YumChina

2025

YUM CHINA
INVESTOR DAY

RESILIENCE GROWTH MOAT 3.0

Innovation & Operational Efficiency

HOWARD HUANG

CHIEF SUPPLY CHAIN OFFICER



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Non-GAAP Measures. This presentation includes certain non-GAAP financial measures. Reconciliation of these non-GAAP financial measures to the most directly comparable GAAP measures are included in this presentation where indicated. You are urged to consider carefully the comparable GAAP measures and reconciliations. Certain non-GAAP measures were not reconciled to the comparable GAAP financial measures because the GAAP measures are not accessible on a forward-looking basis. The Company is unable to reconcile these forward-looking non-GAAP financial measures to the most directly comparable GAAP measures with sufficient precision without unreasonable efforts because the Company is currently unable to predict with a reasonable degree of certainty the type and extent of certain items that would not impact the non-GAAP measures but would be expected to impact GAAP measures.

Market and Industry Data. Unless we indicate otherwise, we base the information concerning our industry contained on this presentation on our general knowledge of, and expectations concerning, the restaurant industry in China. Our market position and market share is based on our estimates using data from various industry sources and assumptions that we believe to be reasonable based on our knowledge of the industry. We have not independently verified the data obtained from these sources and cannot assure you of the data's accuracy or completeness. Trademarks, logos, service marks, materials, designs and other intellectual property used in this presentation are owned by Yum China Holdings, Inc. and its affiliates, or their use has been officially authorized by their respective owners. This presentation also may refer to brand names, trademarks, service marks and trade names of other companies and organizations, and these brand names, trademarks, service marks and trade names are the property of their respective owners.

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For the purpose of this presentation, "China" refers to the People's Republic of China, excluding Hong Kong SAR, Macau SAR, and Taiwan.

World-Class Supply Chain Management



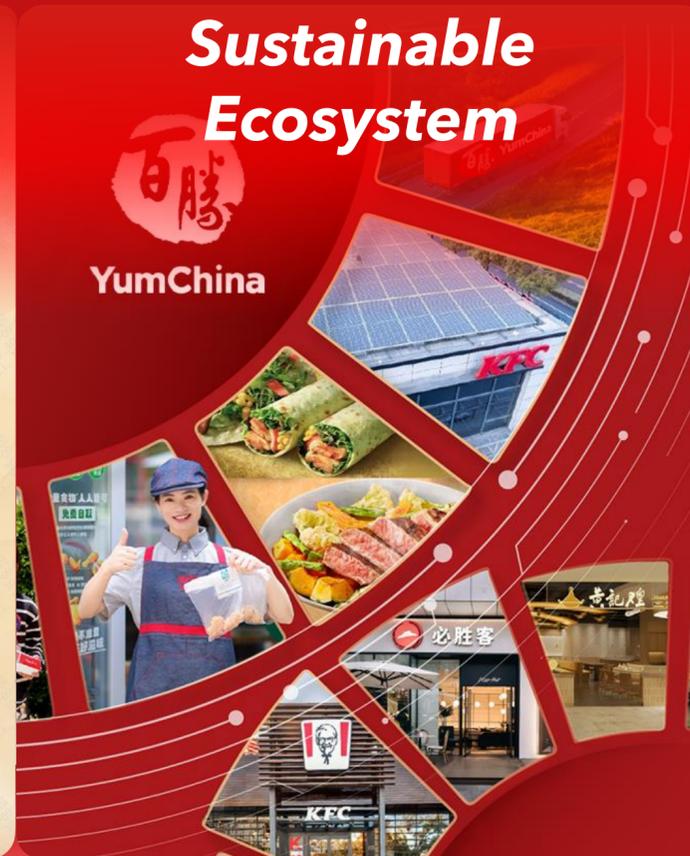
The Supply Chain Excellence Underpins Yum China's Growth

RESILIENCE

Food Safety
as #1 Priority



Sustainable
Ecosystem

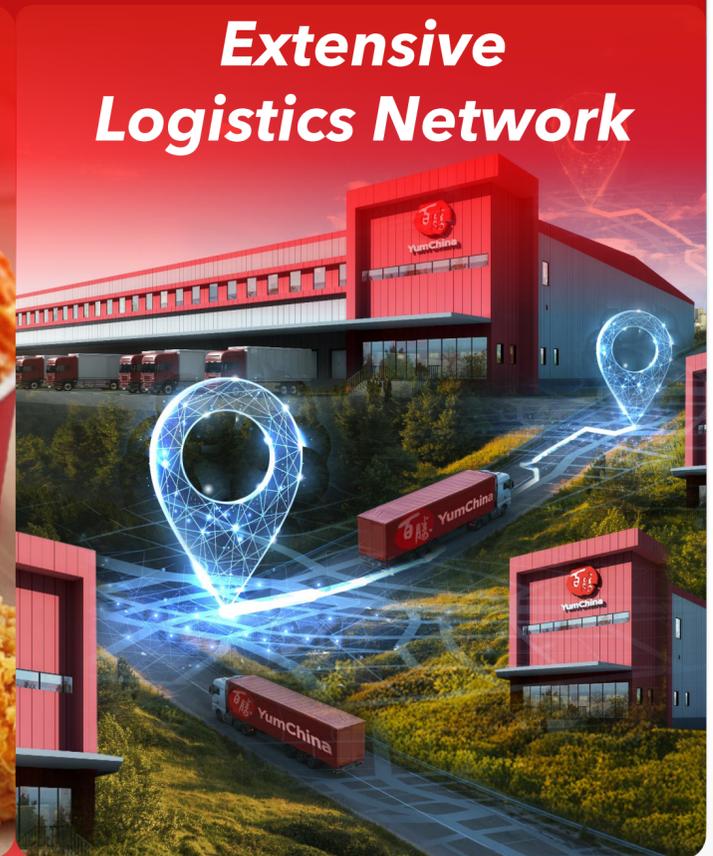


MOAT

Integrated
Procurement Strategy



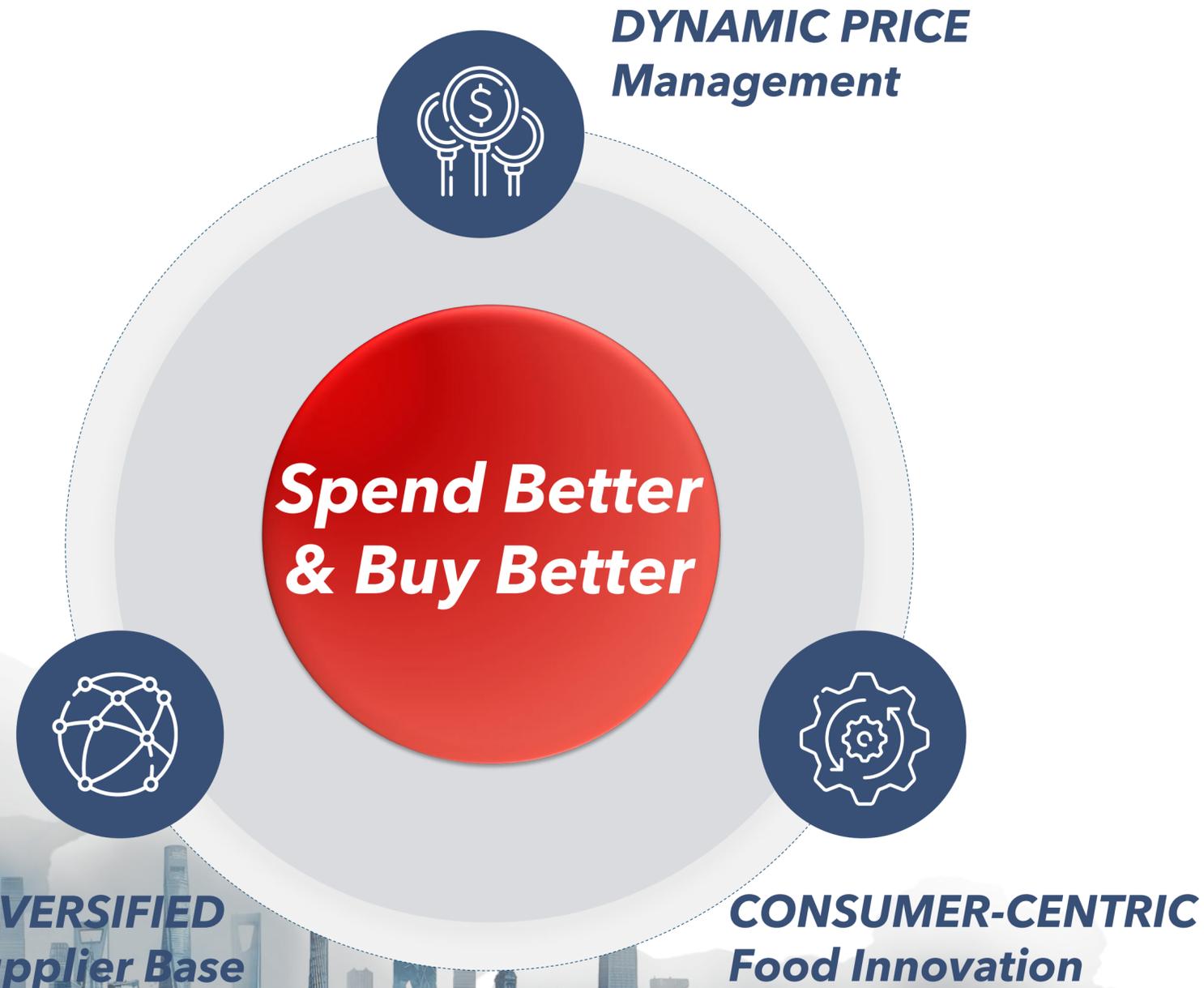
Extensive
Logistics Network



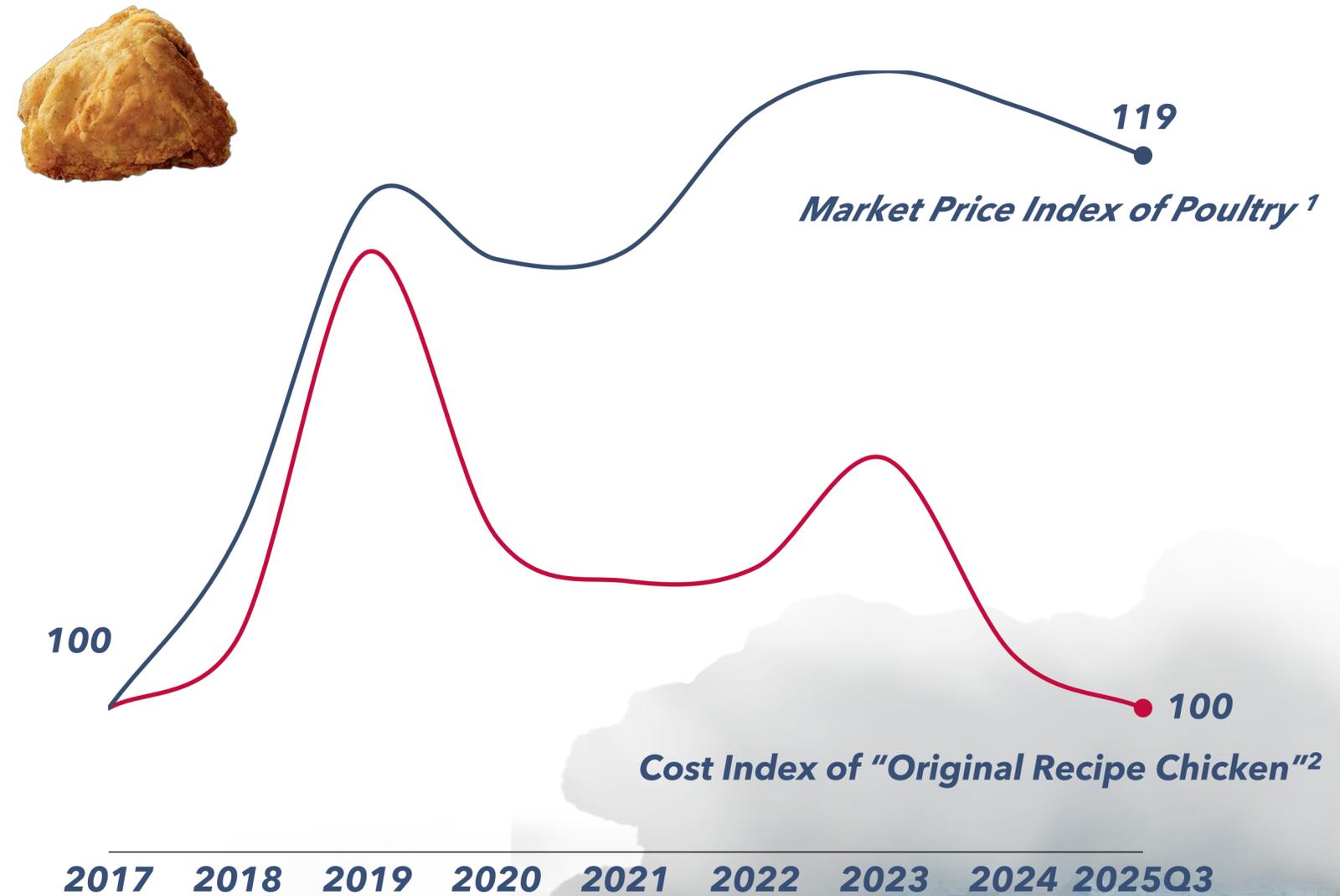
R G M 3.0

Integrated Procurement Strategy Unlocks Cost Efficiency

Procurement Framework



Outperform Market Benchmark



All price indices are cumulative, 2017 index=100
1. Data from National Bureau of Statistics
2. Yum China Raw Material Index - Original Recipe Chicken

Dynamic Price Management Strategy



Spot buy

Crayfish



Direct sourcing

Durian



Price locks

Coffee bean



Localization

Cheese

Broadening Supplier Base through Domestic & Overseas Sourcing

Supplier Recruitment Online Platform

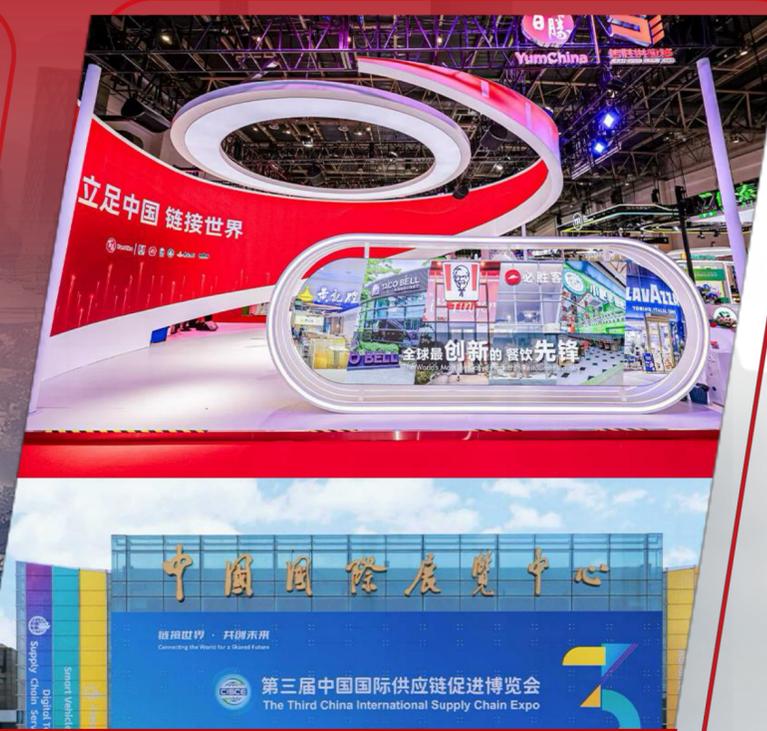
Make Every Life Taste Beautiful



Global Sourcing: Connecting China and the World



Procurement & Supply Chain Live in London



China International Supply Chain EXPO

1,000+ Suppliers¹

1. As of Sep 30, 2025

Triad Innovation Approach for Tasty Food & Great Value

Greater consumer-centricity and more ideation



New flavor



New category



Value-for-money products

Innovation at Scale: Fueling Brand Momentum



1,600+

**New or Upgraded Products
Launched in Past 3 Years**



100+

**Number of Products
with Annual Sales¹ >RMB100mn**

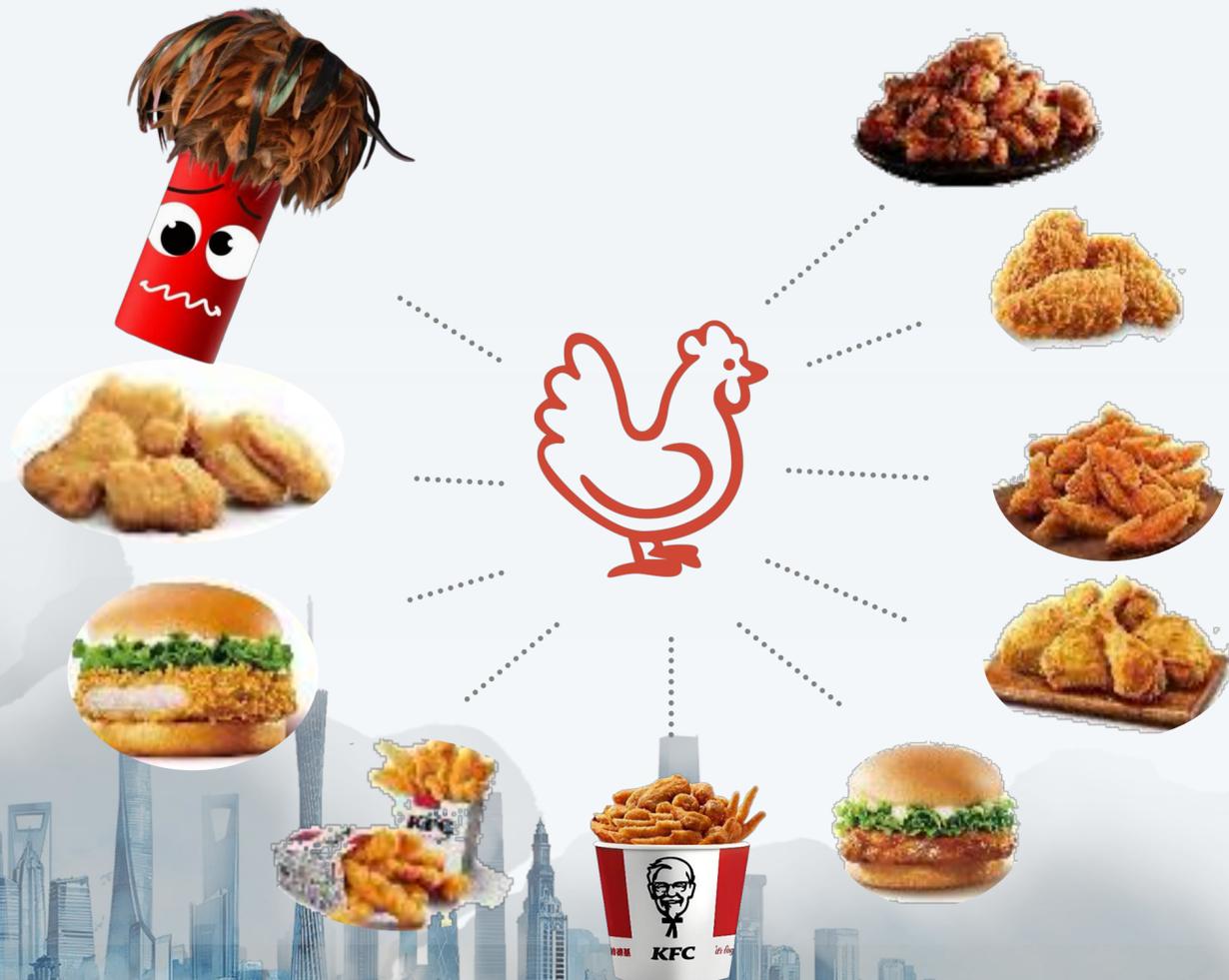


1. Total product sales amount during 2024 Q4-2025 Q3

Innovative Full Utilization to Boost Operational Efficiency

Full Utilization

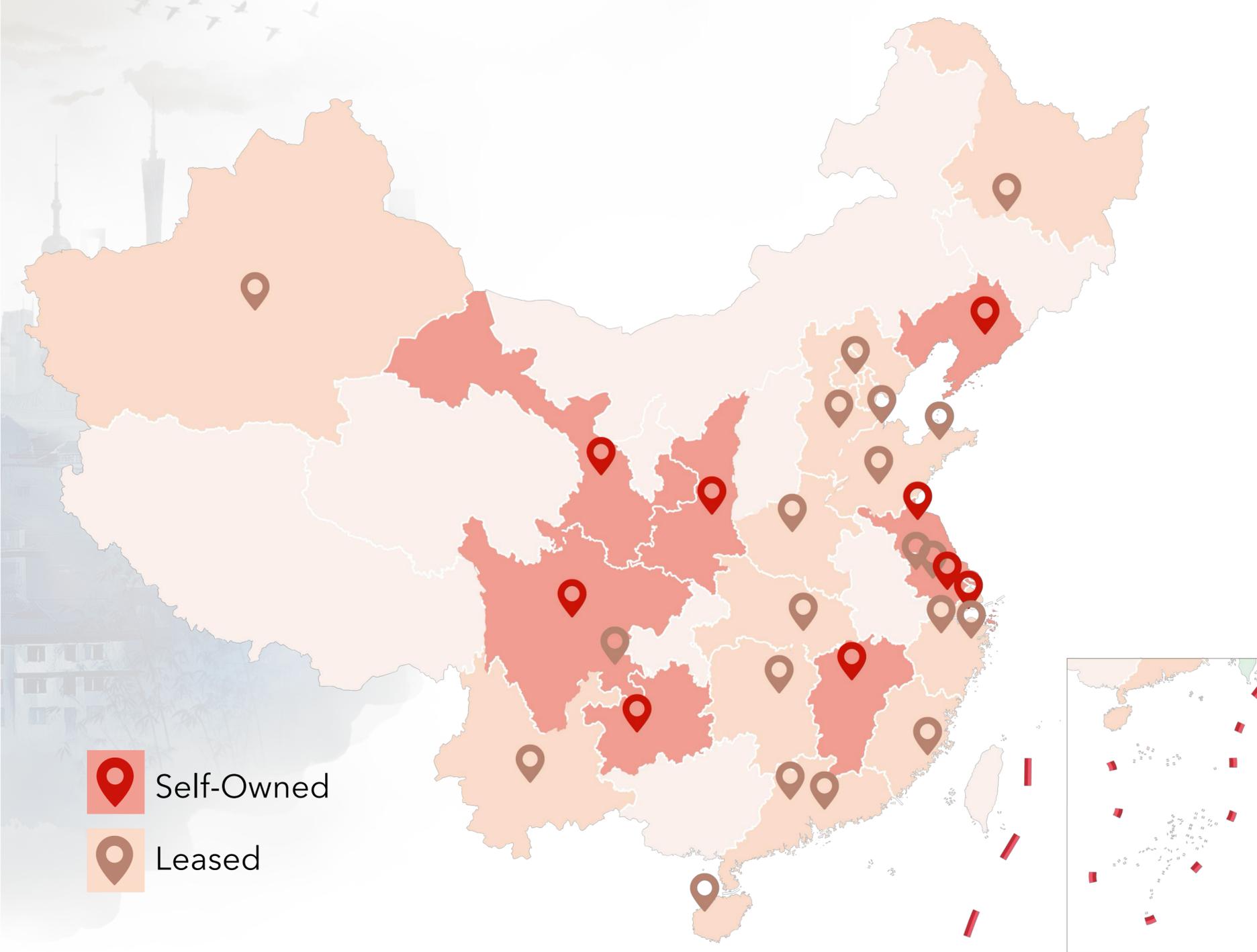
Poultry (拼出“1”只鸡)



Beyond Poultry



Extensive Logistics Network to Support Store Expansion



33 Logistics centers

9 Self-Owned

5,000+ Cities & towns coverage capacity

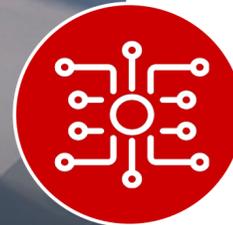
Integrated Supply Chain Park Driving Efficiency and Synergy



Co-location center



3-in-1 manufacturing campus



Supply chain industrial park

Inbound Cost Elimination

Inventory Optimization

Our 3-in-1 Manufacturing Campus



Launch Datong Supply Chain Industrial Park

Utilize Hybrid Models to Enhance Remote Area Distribution Efficiency



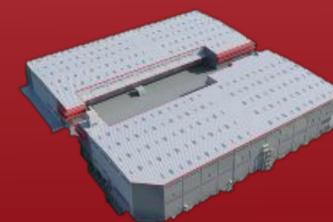
The map is solely for the purpose of displaying logistics network distribution



Track with cold cage technology



Collaborative network



Shared cross-docking warehouse



Target: significantly reduce remote area distribution cost

Ensuring Food Safety through AI-Powered Solutions

AI-Powered Food Safety and Quality System

Farm

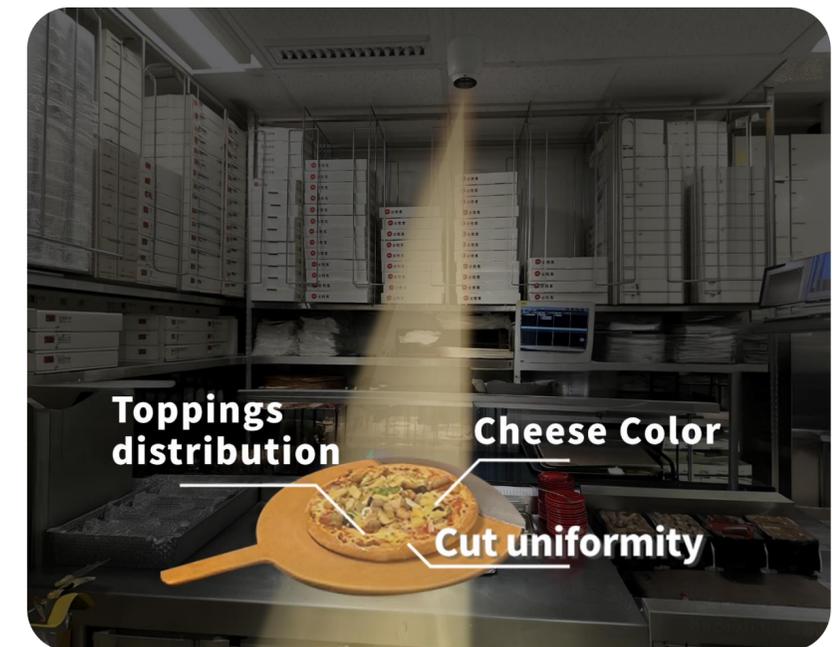
Store



Upstream
Diagnostics



From Compliance
Sampling to 7x24 Virtual
Monitoring



Consistent Product Quality

Our Sustainability Efforts Bring Lasting Results

Create a responsible ecosystem



FOOD

We CARE about our customers with safe & nutritious foods



ENVIRONMENT

We CARE about our environment and minimizing our footprint



PEOPLE

We CARE about our people with 'Fair, Care and Pride'

Sustainable Restaurants

Sustainable Supply Chain

Sustainable Community

Corporate Governance and Culture



200 GWh¹

Restaurant energy saving



>370%²

YoY growth in restaurant renewable energy consumption



270 GWh³

Annual renewable energy consumed by our suppliers in the Yum China DPV & VPPA Alliance



UNGC Member

Support UN Sustainable Development Goals (SDGs)



5th Consecutive Year

Industry No.1 in S&P Global Corporate Sustainability Assessment (CSA)



Industry Leader

MSCI ESG 'AA' rating

1. As of Dec 31, 2024; 2. The full year 2024 compared with 2023; 3. In full year 2024

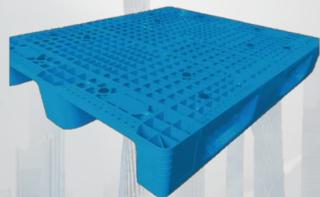
Three Environmental Priorities Across Supply Chain

Circular Economy

WASTE
RECYCLING

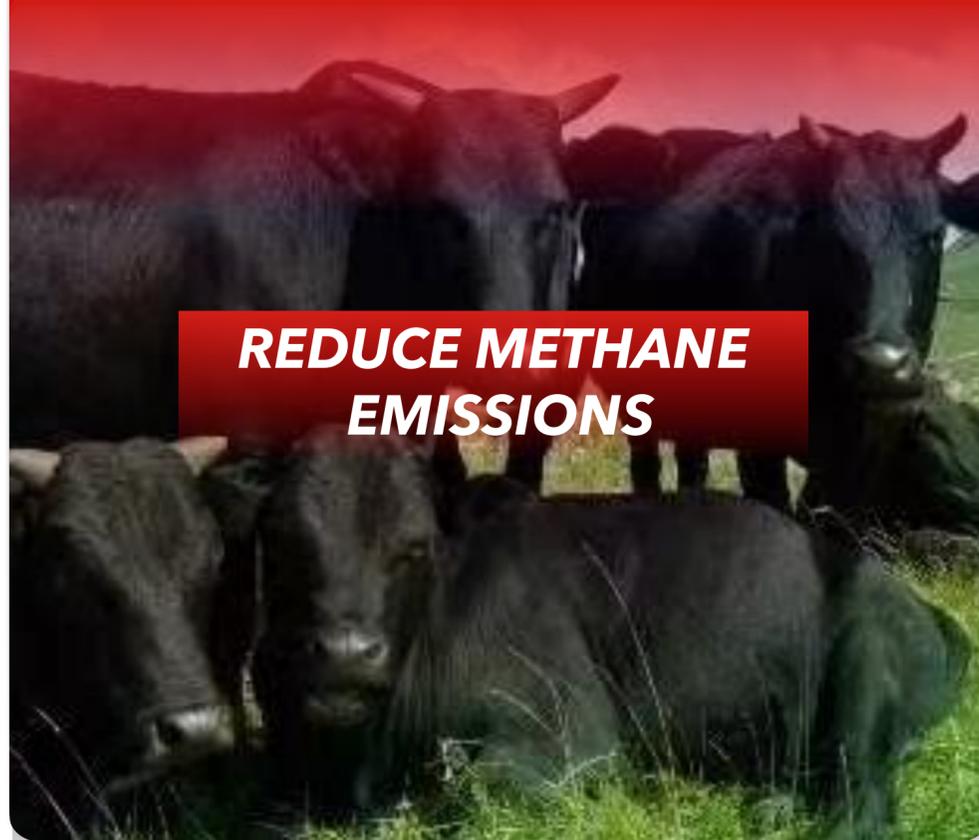


Coffee grounds



Climate Action

REDUCE METHANE
EMISSIONS



Cattles



Upstream Collaboration

TWO CROPS IN THREE
SEASONS



Potatoes



Reducing Salt & Sugar to Support Wellness

Expect to Reach Targets 1-2 years ahead of 2030 ¹

Reduce Salt¹

700+ Tons

Reduce Sugar¹

4,500+ Tons



1. Use 2020 as a baseline



YumChina

INNOVATION **EFFICIENCY**